

1. ENSURE MANAGEMENT IS COMMITTED TO COMPLIANCE POLICY.

- Communicate and demonstrate the importance of compliance from the highest levels of the company. An effective compliance program starts with a strong "tone at the top."
- Directors and senior management should provide strong, explicit, and visible commitment to corporate compliance policy through action and words.

2. MEMORIALIZE COMPLIANCE POLICY IN A WRITTEN CODE.

- Establish a clearly articulated and visible corporate ethics and compliance policy memorialized in a written code.
- Employees need to know what to do—and what not do—when faced with a tough judgment call involving business ethics.

3. CONDUCT REGULAR RISK-BASED REVIEWS.

- Companies change over time through natural growth, mergers, and acquisitions. Compliance policies must also change and grow with the company.
- Periodically evaluate compliance codes based on the company's evolving risk assessment.

4. ASSIGN RESPONSIBILITY FOR OVERSIGHT OF THE COMPLIANCE PROGRAM.

- Assign senior executives responsibility for program implementation and oversight, with autonomy and authority to report directly to independent monitoring bodies, including internal audit and the Board of Directors.
- The compliance program should have appropriate stature within the company, in a position of respect, and funded with necessary resources.

5. COMMUNICATE, EDUCATE, AND TRAIN EMPLOYEES ON COMPLIANCE POLICY.

- Communication is key to assure ongoing awareness. Implement mechanisms to ensure the compliance code is effectively communicated to all directors, officers, and employees.
- Where appropriate, training should extend to subsidiaries, distributors, agents, and contractors.

Effective compliance programs yield benefits.

- Prevention & detection An effective compliance program may prevent or detect not only risks that could cause legal liability, but also business and reputational harm.
- Proactive response Catching issues before they become public allows the company to be proactive in its response and permits an offensive approach instead of solely a defensive one.
- Mitigation Under the sentencing guidelines, there may be a reduction in a company's culpability score for effective compliance programs. Similarly, a company may consider self-reporting, which can lead to leniency and/or penalty reductions.

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6. ESTABLISH A SYSTEM FOR ANONYMOUS AND CONFIDENTIAL REPORTING.

- Establish an effective system for anonymous, confidential, internal reporting of ethical or other concerns as well as potential violations of laws.
- The reporting system should ensure reporting without fear of *retaliation*.

7. CREATE A PROCESS TO RESPOND TO AND INVESTIGATE ANY POTENTIAL VIOLATIONS.

 Establish an effective process with sufficient resources for responding to, investigating, and documenting allegations of violations including, where appropriate, independent reviews if there is a conflict of interest or the matter touches senior management.

Compliance programs should be customized.

- The specifics of the compliance program will need to be tailored to the company to be effective and credited by the government.
- Considerations include: size, locations, structure, business practices, and industry.
- DOJ Guidance contains additional compliance information:

https://www.justice.gov/criminal-fraud/page/file/937501/download

8. IMPLEMENT MECHANISMS TO ENFORCE COMPLIANCE AND DISCIPLINE VIOLATIONS.

• Implement mechanisms designed to enforce the compliance code, including appropriately incentivizing compliance and disciplining violations (e.g., bonus determinations).

9. INSTITUTE COMPLIANCE REQUIREMENTS FOR THIRD-PARTY RELATIONSHIPS.

- Institute compliance requirements pertaining to the oversight of all vendors, agents, consultants, and business partners.
- This includes identifying risks, conducting due diligence, instituting controls, monitoring third-parties, and imposing real consequences for violations.

10. CONDUCT PERIODIC REVIEWS TO MONITOR AND TEST COMPLIANCE POLICY.

- Conduct periodic reviews and testing of compliance code to improve effectiveness in preventing and detecting violations.
- Compliance programs must evolve with changes in the law, business practices, technology, and culture.

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